

Curriculum Vitae

Tiantian Gu, Ph.D.

CONTACT INFORMATION

D'Amore-McKim School of Business
Northeastern University
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EMPLOYMENT

Academic Positions

Associate Professor of Finance (with tenure)

Northeastern University, D'Amore-McKim School of Business 2017 - present

Assistant Professor of Finance

Northeastern University, D'Amore-McKim School of Business 2011 – 2017

Industry Positions

Affiliated Expert

Crowninshield Financial Research 2024 – present

EDITORIAL APPOINTMENT

Subject Editor

Journal of Multinational Financial Management 2020 - present

EDUCATION

University of Wisconsin-Madison 2006 - 2011

Ph.D. in Finance (Advisor: Prof. Toni Whited)

Yale University	2003 - 2005
M.S. in Biology (Advisor: Prof. Peter Moore)	
Peking University (Beijing, China)	1999 - 2003
B.S. in Biochemistry	

REFEREED PUBLICATIONS

“Beyond the Contract: The Power of Incentives’ Signaling in Supply Networks”

Accepted 2024, *Management and Business Review*, with Nada R. Sanders and A. Venkateswaran

“Impact of Fiscal Stimulus on Volatility: A Cross-country Analysis”

April 2023, *Research in International Business and Finance*, with A. Venkateswaran.

“Firm-Supplier Relations and Managerial Compensation”

October 2018, *Review of Quantitative Finance and Accounting* (51), 580-601 621-619, with A. Venkateswaran.

“U.S. Multinationals and Cash Holdings”

August 2017, *Journal of Financial Economics* 125 (2), 344-368.

“CEO Incentives and Customer-Supplier Relations”

April 2017, *Production and Operations Management* 26 (9), 1705-1727, with Nada R. Sanders and Anand Venkateswaran.

“Diversification and Cash Dynamics”

March 2017, *Journal of Financial Economics* 123 (5), 580-601, with Tor-Erik Bakke.

COMPLETED WORKING PAPERS

“Buy, Invent, or Both?”

submitting to *Review of Financial Studies* for refereed review; with Felipe Cortes and Toni Whited

“The Economics of Hedge Funds”

submitting to *Journal of Finance* for referred review; with Lu Zheng and Chengdong Yin

“Merger Spillovers in Collaborative Partnerships”

revising to be submitted; with Olubunmi Faleye and Anand Venkateswaran

SELECTED PRESENTATIONS

American Finance Association Conference (New Orleans, LA), present my paper: “Buy, Invent, or Both?” (Jan 2023)

China International Conference in Finance (Shanghai, China), present my paper: “Buy, Invent, or Both?” (July 2023)

China International Conference in Finance (Shanghai, China), discuss the paper: “Corporate Finance and Firm Pollution” by Xiaoyi Lyu, Chenyu Shan, and Dragon Yongjun Tang. (July 2023)

Northern Finance Association Conference (Toronto, Canada), discuss the paper: “How Venture Capitalists and Startups Bet on Each Other: Evidence from an Experimental System”, by Mehran Ebrahimian and Ye Zhang. (September 2023)

Midwest Finance Conference (Chicago, IL), discuss the paper: “Control Motivations and Firm Growth” by R. Corvino, A. Ellul and A. Piccolo (March 2023)

Financial Management Association Conference (Atlanta, GA), present my paper: “Buy, Invent, or Both?” (October 2022)

European Finance Association Conference (Barcelona Spain), present my paper: “Buy, Invent, or Both?” (August 2022)

Bentley University Seminar Series, present my paper: “Mergers Spillovers in Collaborative Partnerships”. (April 2017)

University of Massachusetts-Lowell Seminar Series, Faleye, O. (Author), Gu, T. (Author), Venkateswaran, A. (Presenter & Author), "Merger Spillovers in Collaborative Partnerships". (October 2015)

University of Saskatchewan Seminar Series, Faleye, O. (Presenter & Author), Gu, T. (Author), Venkateswaran, A. (Author), "Merger Spillovers in Collaborative Partnerships". (July 2015)

Financial Management Association Conference, discuss the paper: "Inorganic Growth Strategies in Private Equity: Empirical Evidence on Add-on Acquisitions" by Benjamin Hammer, Alexander Knauer, Magnus Pflucke, and Bernhard Schwetzler. (October 2014)

Boston Area Finance Symposium, discuss the paper: "Technology Spillovers and Corporate Cash Holdings" by Jiaping Qiu and Chi Wan. (April 2014)

Boston Area Finance Symposium, discuss the paper: "Managerial Stock Options and Firm Risk: The Impact of Regulatory Changes" by Tanseli Savaşer and Elif Şişli-Ciamarra. (April 2013)

University of Oklahoma Seminar Series, Bakke, T. (Presenter & Author), Gu, T. (Author), "Optimal Diversification and Cash Policy". (May 2013)

Financial Management Association Conference, present my paper: "Managerial Incentives and Firm-Supplier Relations" with Anand Venkateswaran. (October 2013)

Financial Management Association Conference, discuss the paper: "Naked M&A transactions: The relative performance of naked cross-border deals versus those in which the acquirer's knowledge-intensive investors have expertise in the target region" by Anna Faelten, Miles Gietzmann and Valeriya Vitkova. (October 2013)

TEACHING EXPERIENCE

Northeastern University (Instructor)

Undergraduate Course: FINA 2201 Financial Management

Graduate Course: FINA U6201 Financial Theory and Policy

Graduate Course: FINA U6205 Financial Strategy

University of Wisconsin – Madison (Teaching Assistant)

Undergraduate Course: FINA 330 Derivatives (2009-2010)

Undergraduate Course: FINA 320 Investment Theory (2007-2008)

Undergraduate Course: FINA 300 Financial Management (2006)

REFEREE JOURNALS

Review of Financial Studies

Journal of Financial Economics

Management Science

Review of Finance

Journal of Corporate Finance

Production and Operations Management

Journal of Banking and Finance

International Review of Finance

Journal of Business Research

Journal of Multinational Financial Management, etc.

UNIVERSITY SERVICE

<i>Conference Organizer:</i> Northeastern Finance Annual Conference	2019 – present
<i>Chair:</i> Faculty Recruiting Committee (Finance Group)	2019 - 2023
<i>Seminar Organizer:</i> Finance Group Seminar Series & Brown Bags	2015 - 2017
<i>Mentor:</i> Tenure-Track Faculty Mentoring Committee (Finance Group)	2023 - present
<i>Member:</i> Evaluating Faculty Committee (Finance Group)	2023 - present

HONORS AND AWARDS

<i>Summer Research Grant,</i> Northeastern University	2018 - 2024
<i>Riesman Research Professorship,</i> Northeastern University	2016 - 2017
<i>Research Fellowship,</i> University of Wisconsin - Madison	2010 - 2011
<i>Ph.D. Student Travel Grant,</i> University of Wisconsin – Madison	2010 - 2011
<i>Doctoral Student Scholarship,</i> University of Wisconsin – Madison	2006 - 2009
<i>Graduate Fellowship,</i> Yale University	2003 – 2006
<i>Honor of Outstanding Student in Academic Studies,</i> Peking University	1999 - 2003
<i>May Fourth Scholarship,</i> Peking University	2001 – 2003
<i>Guang Hua Scholarship,</i> Peking University	1999 - 2000